

1 Q. **Re: NLH Evidence, Section 2, page 2.5, Table 2.2**

2 Please identify the source of Table 2.2, and describe in detail the Isolated System
3 Energy Efficiency Program, which produced 1,673 MWh of energy savings in 2012,
4 providing:

- 5 • a breakdown of the 2012 savings of the Isolated System Energy
6 Efficiency Program by system and rate class,
- 7 • a description of the program spending, by community,
- 8 • year-by-year expenditures, by community, and
- 9 • year-by-year energy and capacity savings, by community.

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12 A. The information provided in Table 2.2 is reported in Hydro's Conservation and
13 Demand Management Report as filed with the Board in March 2013.

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15 The Isolated System Community Energy Efficiency Program was launched in 2012
16 and targets all residential and commercial customers in Isolated Systems in
17 Labrador and on the Island. Hydro contracted Summerhill Group to deliver this
18 program using a number of delivery strategies to engage residential and
19 commercial customers. These strategies include direct install, whereby the
20 customer receives the technology in their home or business at no cost. During the
21 direct install visit, customers also receive information on energy usage and
22 efficiency options. Mail-in rebates are provided for eligible purchases, such as
23 appliances. Local retailers are also engaged to provide additional coupons and price
24 reductions on other products as well as exchange events for products such as LED
25 holiday lighting.

[] Table 1, Table 2, and Table 3 provide an overview of the savings and spending for delivery of the program by system for the years 2012, 2013, and 2014. [] Fuel savings are the focus of the program and as such energy savings have been tracked but capacity savings are not available.

These tables reflect the costs incurred by Summerhill Group in the delivery of the program. They include: the technologies installed, salaries of field staff as well as a pro-rated cost of program management, promotions, and delivery on a per participant basis.

Table 1: Isolated Systems Community Energy Efficiency 2012

System	Residential Savings (MWh)	Commercial Savings (MWh)	Program Costs (\$000s)
Black Tickle	45	2	42
Cartwright	230	54	132
Charlottetown	137	-	72
L'Anse au Loup	750	116	351
Makkovik	66	6	68
Mary's Harbour ¹	4	-	-
Norman Bay	1	-	1
Paradise River	1	-	12
Port Hope Simpson ¹	38	-	-
Postville	65	2	34
Rigolet	79	7	72
St. Lewis	45	4	38
William's Harbour	19	-	11
Total	1,480	192	833

¹ Mary's Harbour and Port Hope Simpson have shown savings but no program costs due to the fact that there was not large programming in these communities for 2012, but there were LED holiday light exchanges held.

Table 2: Isolated Systems Community Energy Efficiency 2013

System	Residential Savings (MWh)	Commercial Savings (MWh)	Program Costs (\$000s)
Francois	66	3	28
Grey River	59	6	37
Hopedale	115	3	91
Little Bay Islands	69	3	55
Mary's Harbour	36	12	111
McCallum	56	13	38
Nain	121	10	171
Port Hope Simpson	104	20	97
Ramea	227	10	107
St. Brendan's	129	14	84
Cartwright ¹	4		
Charlottetown ¹	1		
L'Anse au Loup ¹	10		
Makkovik ¹	1		
Total	1,000	95	818

¹ These systems have some small savings from minor work completed by the local field representatives. The program costs for this are included in the final total.

Table 3¹: Isolated Systems Community Energy Efficiency 2014

System	Residential Savings (MWh)	Commercial Savings (MWh)	Program Costs (\$000s)
Cartwright	141	58	93
Charlottetown	53	23	24
L'Anse au Loup	395	101	206
Makkovik	11		6
Mary's Harbour	97	15	51
Paradise River	11		6
Port Hope Simpson	97	16	45
William's Harbour	12	4	7
Total	818	216	439

¹ Values in Table 3 are current to October 31, 2014 and will be updated as programs finalize.

1 There was an additional \$24,983 spent in 2012 on Hydro's overall administration of
2 the program that cannot be broken down by community. This includes staff time
3 providing oversight of the Summerhill Group delivery contract and travel. Similar
4 overall administration costs were \$14,850 in 2013, and estimated to be \$10,500 for
5 2014.